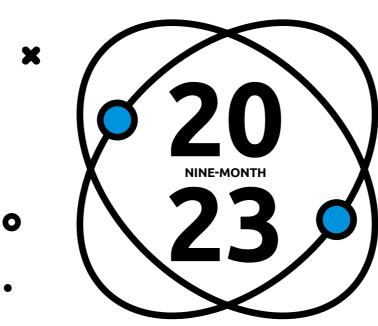
# Financial Report

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The purpose of Idorsia is to discover, develop, and commercialize innovative medicines to help more patients.

We have more ideas, we see more opportunities, and we want to transform the horizon of therapeutic options.

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Idorsia measures and reports its non-GAAP operating performance, which management believes more accurately reflects the underlying business performance. The Group believes that these non-GAAP financial measurements provide useful supplementary information for investors. These non-GAAP measures are reported in addition to, not as a substitute for, US GAAP financial performance.

Rounding differences may occur nm = not meaningful

## Idorsia's key numbers

## Profit and loss

|                                     |        |         | Nine months er | ided Sep 30, |      |         | т      | hird quarter |
|-------------------------------------|--------|---------|----------------|--------------|------|---------|--------|--------------|
|                                     |        | US GAAP |                | Non-GAAP     |      | US GAAP |        | Non-GAAP     |
| (in CHF millions, except EPS)       | 2023   | 2022    | 2023           | 2022         | 2023 | 2022    | 2023   | 2022         |
| Net revenue                         |        |         |                |              |      |         |        |              |
| Product sales                       | 54     | 27      | 54             | 27           | 10   | 16      | 10     | 16           |
| Contract revenue – milestones       | 73     | 15      | 73             | 15           | 69   | 5       | 69     | 5            |
| Contract revenue – others           | 4      | 1       | 4              | 1            | 1    | 1       | 1      | 1            |
| Operating expenses                  |        |         |                |              |      |         |        |              |
| Cost of sales                       | (7)    | (4)     | (7)            | (4)          | (1)  | (2)     | (1)    | (2)          |
| Research and development            | (235)  | (278)   | (212)          | (259)        | (63) | (86)    | (59)   | (79)         |
| Selling, general and administrative | (318)  | (372)   | (299)          | (358)        | (69) | (138)   | (64)   | (132)        |
| Net results                         |        |         |                |              |      |         |        |              |
| Operating income (loss)             | (144)  | (610)   | (386)          | (577)        | 231  | (206)   | (44)   | (193)        |
| Net income (loss)                   | (181)  | (635)   | (420)          | (597)        | 224  | (216)   | (51)   | (202)        |
| Basic EPS                           | (1.02) | (3.58)  | (2.36)         | (3.36)       | 1.26 | (1.22)  | (0.29) | (1.14)       |
| Diluted EPS                         | (1.02) | (3.58)  | (2.36)         | (3.36)       | 0.96 | (1.22)  | (0.29) | (1.14)       |

187.9

54.0

16.5

258.5

177.6

54.0

14.3

245.9

## Cash flow

|   | Nine months end | Third quarter |      |       |
|---|-----------------|---------------|------|-------|
| (in CHF millions)                         | 2023            | 2022          | 2023 | 2022  |
| Cash flow                                 |                 |               |      |       |
| Operating cash flow                       | (200)           | (638)         | 243  | (196) |
| Proceeds/ (repayments) of borrowings, net | -               | 162           | (30) | 162   |
| Capital expenditure                       | (8)             | (23)          | (2)  | (5)   |

## Liquidity and indebtedness

|                           | Sep 30, | Jun 30, | Dec 31, |
|---------------------------|---------|---------|---------|
| (in CHF millions)         | 2023    | 2023    | 2022    |
|                           |         |         |         |
| Liquidity                 |         |         |         |
| Cash and cash equivalents | 205     | 33      | 146     |
| Short-term deposits       | 50      | -       | 320     |
| Total liquidity           | 255     | 33      | 466     |
|                           |         |         |         |
| Indebtedness              |         |         |         |
| Convertible loan          | 335     | 335     | 335     |
| Convertible bonds         | 796     | 796     | 795     |
| Other financial debt      | 162     | 192     | 162     |
| Total indebtedness        | 1,293   | 1,322   | 1,292   |

## Shares

|               | Sep 30, | Jun 30, | Dec 31, |
|---------------|---------|---------|---------|
| (in millions) | 2023    | 2023    | 2022    |

| > Financial Review   | Share count                   |       |
|----------------------|-------------------------------|-------|
|                      | Issued common shares          | 188.2 |
| Unaudited Interim    | Equity derivatives            | 54.0  |
| Consolidated         | Equity instruments            | 15.5  |
| Financial Statements | Total potential issued shares | 257.8 |

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## Transaction with Sosei Heptares

Idorsia sold its Asia Pacific (ex-China) operations on 20th July 2023 for a total consideration of CHF 400 m that led to a one-off profit of CHF 363 m of which CHF 68 m are recorded as contract revenue, CHF 302 m are recorded as gains on sale of disposal group and CHF 7 m are recorded as impairment of intangible assets. This transaction is referred hereafter as "the Sosei Deal".

In addition to the US GAAP and Non-GAAP measures presented above, the company has prepared proforma figures corresponding to the scope of operations that the company currently operates excluding the APAC operations in 2023 until the closing of the Sosei Deal and the one-off impact of such transaction, as shown in the table below.

## **Proforma Figures**

|                                  | Nine months ende | ed Sep 30,     | Thire        | l quarter     |
|----------------------------------|------------------|----------------|--------------|---------------|
| (in CHF millions)                | 2023             | 2022           | 2023         | 2022          |
| Revenue                          |                  |                |              |               |
| Product sales                    | 20               | 2              | 8            | 2             |
| Contract revenue - milestones    | 5                | 15             | 1            | 5             |
| Contract revenue - others        | 4                | 1              | 1            | 1             |
| Total proforma                   | 29               | 18             | 11           | 7             |
| Operating expenses Cost of sales | (4)              | (2)            | (1)          | (1)           |
| Research                         | (74)             | (86)           | (20)         | (27)          |
| Development<br>Selling           | (130)<br>(228)   | (148)<br>(270) | (38)<br>(54) | (46)<br>(102) |
| General and administrative       | (49)             | (63)           | (7)          | (23)          |
| Total proforma                   | (486)            | (569)          | (122)        | (199)         |
| Proforma Non-GAAP operating loss | (455)            | (549)          | (111)        | (191)         |
| Other operating expenses         |                  |                |              |               |
| Depreciation and amortization    | (14)             | (13)           | (7)          | (4)           |
| Share-based compensation         | (26)             | (18)           | (2)          | (8)           |
| Restructuring charges            | (11)             | -              | (11)         | -             |

| Proforma total operating loss | (509) | (580) | (132) | (204) |
|-------------------------------|-------|-------|-------|-------|
| Total proforma                | (52)  | (31)  | (20)  | (12)  |
| Restructuring charges         | (11)  | -     | (11)  | -     |
| Share-based compensation      | (20)  | (10)  | (2)   | (0)   |

Nine months and third quarter US GAAP and Non-GAAP numbers as reported below include the impact of the Sosei Deal described above.

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## Revenue

## Revenue

|                               | Nine months end | Third quarte |      |      |
|-------------------------------|-----------------|--------------|------|------|
| (in CHF millions)             | 2023            | 2022         | 2023 | 2022 |
| Revenue                       |                 |              |      |      |
| Product sales                 | 54              | 27           | 10   | 16   |
| Contract revenue - milestones | 73              | 15           | 69   | 5    |
| Contract revenue - others     | 4               | 1            | 1    | 1    |
| US GAAP revenue               | 131             | 43           | 80   | 21   |

## Operating expenses

## **Operating expenses**

|                               | Nine months ende | d Sep 30, | Third | quarter |
|-------------------------------|------------------|-----------|-------|---------|
| (in CHF millions)             | 2023             | 2022      | 2023  | 2022    |
| Operating expenses            |                  |           |       |         |
| Cost of sales                 | 7                | 4         | 1     | 2       |
| Research                      | 74               | 86        | 20    | 27      |
| Development                   | 138              | 173       | 39    | 53      |
| Selling                       | 246              | 289       | 56    | 107     |
| General and administrative    | 53               | 69        | 7     | 25      |
| Non-GAAP operating expenses   | 517              | 621       | 124   | 214     |
| Depreciation and amortization | 15               | 14        | 7     | 4       |
| Share-based compensation      | 27               | 19        | 2     | 8       |
| Restructuring charges         | 11               | -         | 11    | -       |
| Effect of the Sosei Deal      | (295)            | -         | (295) | -       |
| Other operating expenses      | (242)            | 33        | (275) | 13      |
| US GAAP operating expenses    | 275              | 653       | (150) | 227     |

Product sales comprised of the sales of the two approved products:

- PIVLAZ<sup>™</sup> (clazosentan) achieved CHF 33.7 m net sales in Japan until July 19<sup>th</sup> when Idorsia sold its Asia Pacific (ex-China) business to Sosei Heptares.
- QUVIVIQ<sup>™</sup> (daridorexant) achieved CHF 20.2 m net sales in the US, Germany, Italy, Switzerland and Spain. US net sales do not fully reflect the volumes of the products dispensed due to coupon and co-pay programs.

Contract revenue mainly consisted of the license of daridorexant and assignment of potential milestones from Mochida to Sosei Heptares (CHF 68 m) in connection with the Sosei Deal. US GAAP operating expenses of CHF 274 m comprised of Non-GAAP operating expenses (CHF 517 m), depreciation and amortization (CHF 15 m), share-based compensation (CHF 27 m). It also includes one-offs with restructuring charges (CHF 11 m) and the impact of the Sosei Deal (CHF 295 m gain offsetting the operating expenses).

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## Cost of sales

|                       | Nine months ende | Third quarte |      |      |
|-----------------------|------------------|--------------|------|------|
| (in CHF millions)     | 2023             | 2022         | 2023 | 2022 |
| Cost of sales         |                  |              |      |      |
| Cost of goods sold    | 4                | 2            | 1    | 1    |
| Royalty paid          | 3                | 2            | 0    | 1    |
| US GAAP cost of sales | 7                | 4            | 1    | 2    |

|                               | Nine months ende | d Sep 30, | Third quarter |      |
|-------------------------------|------------------|-----------|---------------|------|
| (in CHF millions)             | 2023             | 2022      | 2023          | 2022 |
| SG&A expenses                 |                  |           |               |      |
| Selling                       | 246              | 289       | 56            | 107  |
| General and administrative    | 53               | 69        | 7             | 25   |
| Non-GAAP SG&A expenses        | 299              | 358       | 64            | 132  |
| Depreciation and amortization | 4                | 4         | 3             | 1    |
| Share-based compensation      | 15               | 10        | 2             | 5    |
| US GAAP SG&A expenses         | 318              | 372       | 69            | 138  |

Selling, general and administrative ("SG&A") expenses

Cost of sales of CHF 7 m comprised the cost of goods sold (CHF 4 m), which does not reflect the actual manufacturing costs (as prior to product approval, manufacturing costs were expensed), and royalties paid (CHF 3 m) in connection to the net sales of Pivlaz in Japan. Since the closing of the Sosei Deal, the company no longer pays such royalties.

Non-GAAP SG&A expenses of CHF 299 m, comprised of commercial activities (CHF 246 m), information systems (CHF 28 m) and for other support functions (CHF 25 m).

## Research and development ("R&D") expenses

|                               | Nine months ende | Nine months ended Sep 30, |      |      |
|-------------------------------|------------------|---------------------------|------|------|
| (in CHF millions)             | 2023             | 2022                      | 2023 | 2022 |
| R&D expenses                  |                  |                           |      |      |
| Research                      | 74               | 86                        | 20   | 27   |
| Development                   | 138              | 173                       | 39   | 53   |
| Non-GAAP R&D expenses         | 212              | 259                       | 59   | 79   |
| Depreciation and amortization | 11               | 11                        | 4    | 3    |
| Share-based compensation      | 12               | 9                         | (0)  | 4    |
| US GAAP R&D expenses          | 235              | 278                       | 63   | 86   |

Non-GAAP research expenses of CHF 74 m, comprised of biology (CHF 18 m), chemistry (CHF 22 m) and preclinical activities (CHF 34 m).

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Unaudited Interim Consolidated Financial Statements Non-GAAP development expenses of CHF 138 m, comprised of CHF 90 m for clinical activities (including CHF 47 m study costs, mainly driven by late stage studies for selatogrel, cenerimod, daridorexant, lucerastat, clazosentan and aprocitentan) and CHF 46 m for chemical and pharmaceutical development activities (including CHF 16 m for drug substance and CHF 9 m for drug product).

## Operating results

## Non-GAAP and US GAAP operating results

|                                     | Nine months ende | ed Sep 30, | Third | l quarter |
|-------------------------------------|------------------|------------|-------|-----------|
| (in CHF millions)                   | 2023             | 2022       | 2023  | 2022      |
| Operating results                   |                  |            |       |           |
| Revenues                            | 131              | 43         | 80    | 21        |
| Operating expenses                  | (517)            | (621)      | (124) | (214)     |
| Other income                        | 0                | -          | 0     | -         |
| Non-GAAP operating income<br>(loss) | (386)            | (577)      | (44)  | (193)     |
| Operating results                   |                  |            |       |           |
| Revenues                            | 131              | 43         | 80    | 21        |
| Operating expenses                  | (275)            | (653)      | 150   | (227)     |
| Other income                        | 0                | -          | 0     | -         |
| US GAAP operating income (loss)     | (144)            | (610)      | 231   | (206)     |

## Financial results

## **Financial results**

|  | Nine months ende | Nine months ended Sep 30, |      |      |
|--|------------------|---------------------------|------|------|
| (in CHF millions)                        | 2023             | 2022                      | 2023 | 2022 |
| Financial results                        |                  |                           |      |      |
| Interest income (expense), net           | (15)             | (11)                      | (5)  | (4)  |
| Other financial income (expense),<br>net | (14)             | (2)                       | (0)  | (2)  |
| Non-GAAP financial income<br>(expense)   | (29)             | (13)                      | (5)  | (6)  |
| Accretion expense                        | (1)              | (1)                       | (0)  | (0)  |
| Gain (loss) on securities                | (4)              | (5)                       | (0)  | (2)  |
| US GAAP financial income<br>(expense)    | (34)             | (20)                      | (5)  | (8)  |

US GAAP financial expense of CHF 34 m comprised of Non-GAAP financial expense (CHF 29 m) and losses on marketable securities (CHF 4 m).

Non-GAAP financial expense of CHF 29 m mainly included interest expenses on the convertible bonds (CHF 11 m) and interest expense resulting from the sales and lease back transaction (CHF 5 m).

US GAAP operating loss of CHF 144 m comprised of Non-GAAP operating loss (CHF 386 m), depreciation and amortization (CHF 15 m), share-based compensation (CHF 27 m), a gain from asset disposals deriving from the Sosei Deal (CHF 302 m), impairments of intangible assets (CHF 7 m) and restructuring charges (CHF 11 m).

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## Income tax

## Income tax

|   | Nine months ende | Nine months ended Sep 30, |      | quarter |
|---|------------------|---------------------------|------|---------|
| (in CHF millions)                       | 2023             | 2022                      | 2023 | 2022    |
| Income tax                              |                  |                           |      |         |
| Income tax benefit (expense)            | (5)              | (6)                       | (2)  | (3)     |
| Non-GAAP tax benefit (expense)          | (5)              | (6)                       | (2)  | (3)     |
| Other tax benefit (expense)             | 2                | 1                         | 1    | 0       |
| US GAAP income tax benefit<br>(expense) | (3)              | (5)                       | (1)  | (3)     |

US GAAP income tax expense of CHF 3 m mainly included the Non-GAAP tax expense of foreign affiliates (CHF 4 m).

Both US- and Non-GAAP income tax expense included an increase of the valuation allowance of CHF 34 m that related to deferred tax assets arising from operating losses which can be carried forward for 7 years.

## Net results, EPS and shares

## Net results

|                                     | Nine months end | led Sep 30, | Thire | l quarter |
|-------------------------------------|-----------------|-------------|-------|-----------|
| (in CHF millions)                   | 2023            | 2022        | 2023  | 2022      |
| Non-GAAP operating income<br>(loss) | (386)           | (577)       | (44)  | (193)     |
| Financial income (expense)          | (29)            | (13)        | (5)   | (6)       |
| Income tax benefit (expense)        | (5)             | (6)         | (2)   | (3)       |
| Non-GAAP net income (loss)          | (420)           | (597)       | (51)  | (202)     |
| US GAAP operating income (loss)     | (144)           | (610)       | 231   | (206)     |
| Financial income (expense)          | (34)            | (20)        | (5)   | (8)       |
| Income tax benefit (expense)        | (3)             | (5)         | (1)   | (3)       |
| US GAAP net income (loss)           | (181)           | (635)       | 224   | (216)     |

US GAAP net loss of CHF 181 m mainly included the Non-GAAP net loss (CHF 420 m), depreciation and amortization (CHF 15 m), sharebased compensation (CHF 27 m), losses on marketable securities (CHF 4 m), a gain from asset disposals deriving from the Sosei Deal (CHF 302 m), impairments of intangible assets (CHF 7 m) and restructuring charges (CHF 11 m).

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#### Shares

|               | Issued | Potentia<br>equity i | notential |       |
|---------------|--------|----------------------|-----------|-------|
| (in millions) |        | Derivatives          | Awards    |       |
| Dec 31, 2022  | 177.6  | 54.0                 | 14.3      | 245.9 |
| Issued        | 10.4   | -                    | 3.1       | 13.5  |
| Vested        | 0.3    | -                    | (0.3)     | -     |
| Exercised     | -      | -                    | -         | -     |
| Forfeited     | -      | -                    | (1.6)     | (1.6) |
| Expired       | -      | -                    | -         | -     |
| Sep 30, 2023  | 188.2  | 54.0                 | 15.5      | 257.8 |

## Earnings per share (EPS)

|   | Nine months en | ded Sep 30, | Thir   | d quarter |
|---|----------------|-------------|--------|-----------|
| (in CHF millions, unless otherwise indicated)               | 2023           | 2022        | 2023   | 2022      |
| Non-GAAP net income (loss)                                  | (420)          | (597)       | (51)   | (202)     |
| Weighted-average number of basic<br>shares (in millions)    | 178.2          | 177.4       | 178.4  | 177.5     |
| Non-GAAP basic EPS (in CHF)                                 | (2.36)         | (3.36)      | (0.29) | (1.14)    |
| Weighted-average number of<br>dilutive shares (in millions) | 178.2          | 177.4       | 178.4  | 177.5     |
| Non-GAAP diluted EPS (in CHF)                               | (2.36)         | (3.36)      | (0.29) | (1.14)    |
| US GAAP net income (loss)                                   | (181)          | (635)       | 224    | (216)     |
| Weighted-average number of basic shares (in millions)       | 178.2          | 177.4       | 178.4  | 177.5     |
| US GAAP basic EPS (in CHF)                                  | (1.02)         | (3.58)      | 1.26   | (1.22)    |
| Weighted-average number of<br>dilutive shares (in millions) | 178.2          | 177.4       | 232.5  | 177.5     |
| US GAAP diluted EPS (in CHF)                                | (1.02)         | (3.58)      | 0.96   | (1.22)    |

Issued shares increased to 188.2 million mainly due to the issuance of new shares which are kept as treasury shares and the vesting of equity awards.

Equity derivatives of 54.0 million related to the Group's outstanding convertible debts of which 29.1 million related to convertible loan from J&J, 19.0 million related to the convertible bonds due in 2028 and 5.9 million related to the convertible bonds due in 2024. Refer to Note 11. Borrowings of the unaudited interim Consolidated Financial Statements of the first half of 2023.

Equity awards of 15.5 million comprised of 9.8 million share options with a weighted average strike price of CHF 19.57 granted to eligible employees and 5.8 million unvested share units granted to eligible employees.

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## Cash flow and liquidity

## Operating cash flow

|  | Nine months en | ded Sep 30, | Third | l quarter |
|--|----------------|-------------|-------|-----------|
| (in CHF millions)                                    | 2023           | 2022        | 2023  | 2022      |
| Operating cash flow                                  |                |             |       |           |
| US GAAP net income (loss)                            | (181)          | (635)       | 224   | (216)     |
| Deferred contract revenue and accrued income         | (6)            | (12)        | (1)   | (5)       |
| Deferred taxes                                       | 2              | 2           | 1     | 2         |
| Intangible assets impairment charges                 | 7              | -           | 7     | -         |
| Depreciation and amortization                        | 15             | 14          | 7     | 4         |
| Accretion of convertible debt                        | 1              | 1           | 0     | 0         |
| Share-based compensation                             | 27             | 19          | 2     | 8         |
| Gain on disposals of assets                          | (302)          | -           | (302) | -         |
| Other non cash items                                 | 4              | 5           | 0     | 2         |
| Net outflows from operations                         | (434)          | (606)       | (61)  | (205)     |
| Net change in receivables                            | (8)            | (8)         | 4     | 2         |
| Net change in inventories                            | (33)           | (26)        | (3)   | (4)       |
| Net change in trade and other payables               | (2)            | (7)         | (6)   | (1)       |
| Net change in other operating assets and liabilities | (42)           | 9           | (10)  | 13        |
| Change in working capital                            | (85)           | (33)        | (15)  | 9         |
| Operating cash flow                                  | (518)          | (638)       | (76)  | (196)     |

## Cash flow

|   | Nine months en | Nine months ended Sep 30, |      |       |
|---|----------------|---------------------------|------|-------|
| (in CHF millions)                                       | 2023           | 2022                      | 2023 | 2022  |
| Cash flow   |                |                           |      |       |
| Operating cash flow                                     | (518)          | (638)                     | (76) | (196) |
| Acquisition of tangible, intangible<br>and other assets | (8)            | (24)                      | (2)  | (5)   |
| Free cash flow  | (527)          | (662)                     | (78) | (201) |
| Proceeds/ (repayments) of<br>borrowings                 | (0)            | 162                       | (30) | 162   |
| Other items   | (3)            | 6                         | 0    | 1     |
| Impact from the Sosei Deal                              | 319            | -                         | 319  | -     |
| Cash flow <sup>1</sup>                                  | (211)          | (493)                     | 211  | (38)  |

<sup>1</sup>Cash flow is reconciled with the liquidity movements shown below.

The negative cash flow of CHF 211 m was mainly driven by the operating cash outflow (CHF 518 m) and CHF 319 m from the Sosei Deal.

Net outflows from operations of CHF 434 m were mainly driven by the Non-GAAP operating loss (CHF 386 m), Non-GAAP financial expenses (CHF 29 m), a release of deferred contract revenue (CHF 6 m), a provision for restructuring and taxes (CHF 3 m).

The net cash outflows in working capital of CHF 85 m were mainly driven by inventory build up (CHF 33 m), a decrease in prepayments

(CHF 11 m), a decrease of accrued expenses (CHF 26 m), net assets

sold (CHF 25 m) and an increase in receivables (CHF 8 m).

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## Liquidity

| (in CHF millions)      | Liquidity |
|------------------------|-----------|
| Liquidity Dec 31, 2022 | 466       |
| Liquidity movements Q1 | (254)     |
| Liquidity Mar 31, 2023 | 212       |
| Liquidity movements Q2 | (179)     |
| Liquidity Jun 30, 2023 | 33        |
| Liquidity movements Q3 | 222       |
| Liquidity Sep 30, 2023 | 255       |

As of September 30, 2023, liquidity of CHF 255 m consisted of cash and cash equivalents of CHF 205 m and short-term deposits of CHF 50 m.

Liquidity of CHF 255 m was mainly held in Swiss francs (CHF 231 m), US dollars (equivalent of CHF 17 m) and Euro (equivalent of CHF 3 m).

## Material uncertainty to continue as a going concern

The unaudited interim financial report has been prepared on the basis that the Group will continue as a going concern. This will require to secure additional funding as the liquidity (CHF 255 m as of September 30, 2023) does not cover the negative cashflow for the next twelve months based on our current business plan.

While the Group is actively seeking to raise additional cash, there can be no assurance the necessary funding will be available. In order to further prolong the cash reach the Group announced a cost reduction initiative on July 21, 2023, which will be delaying, scaling back or putting on hold some of the ongoing or planned investments in sales and marketing, research and development, and other activities.

If the Group is unable to obtain adequate resources to fund the operations, the operations will need to be further modified. If such measures are not sufficient, and/or additional funding is not obtained in due course, the Group may be forced to discontinue its operations entirely.

This material uncertainty may cast significant doubts about the going concern of the Group. Refer to Note 1 of the unaudited interim consolidated financial statements of the first half of 2023 for further details regarding the going concern assessment.

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## Balance sheet

## **Balance sheet**

|   | Sep 30,           | Jun 30,           | Dec 31,           |
|---|-------------------|-------------------|-------------------|
| (in CHF millions)                                       | 2023              | 2023              | 2022              |
| Assets  |                   |                   |                   |
| Liquidity <sup>1</sup>                                  | 255               | 33                | 466               |
| Tangible assets   | 212               | 220               | 245               |
| Other assets  | 186               | 275               | 193               |
| Total assets  | 653               | 528               | 904               |
| Liabilities and equity                                  |                   |                   |                   |
| Figure cial dabt  | 1 202             | 1 202             | 1 202             |
| Financial debt  | 1,293             | 1,292             | 1,292             |
| Financial debt<br>Deferred revenue<br>Other liabilities | 1,293<br>0<br>191 | 1,292<br>1<br>275 | 1,292<br>5<br>268 |
| Deferred revenue  | 0                 | . 1               | 5                 |
| Deferred revenue<br>Other liabilities                   | 0                 | 1<br>275          | 5<br>268          |

<sup>1</sup> Liquidity includes cash, cash equivalents, short- and long-term deposits

Tangible assets of CHF 212 m mainly consisted of real-estate (CHF 103 m), right-of-use assets (CHF 75 m) and other fixed assets (CHF 35 m).

Other assets of CHF 186 m comprised of prepayments (CHF 22 m), receivables (CHF 26 m), inventories (CHF 60 m), marketable securities (CHF 11 m), intangible assets (CHF 6 m), pension asset (CHF 51 m) and other assets (CHF 9 m).

Financial debt of CHF 1,293 m comprised of the convertible loan (CHF 335 m), the convertible bonds (CHF 796 m) and a sale and leaseback transaction (CHF 162 m).

Other liabilities of CHF 191 m included current and noncurrent liabilities. Current liabilities of CHF 111 m mainly comprised of accrued expenses (CHF 76 m), provisions (CHF 11 m) payables (CHF 18 m) and a short-term lease liability (CHF 6 m). Noncurrent liabilities of CHF 80 m mainly comprised of a long-term lease liability (CHF 69 m) and other noncurrent liabilities (CHF 12 m).

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#### > Financial Review

## Reconciliation of US GAAP to non-GAAP results

Reconciliation of US GAAP to non-GAAP results for the nine months ended September 30, 2023

|  |         | Depreciation, |              |             |          |
|--|---------|---------------|--------------|-------------|----------|
|  |         | amortization, | Share-based  |             | Non-GAAF |
| (in CHF millions, unless otherwise indicated)            | results | impairment    | compensation | Other items | result   |
| Net revenue  |         |               |              |             |          |
| Product sales  | 54      | -             | -            | -           | 5        |
| Contract revenue – milestones                            | 73      | -             | -            | -           | 73       |
| Contract revenue – others                                | 4       | -             | -            | -           | Z        |
| Total net revenue  | 131     | -             | -            | -           | 131      |
| Operating expenses                                       |         |               |              |             |          |
| Cost of sales  | (7)     | -             | -            | -           | (7)      |
| Research and development                                 | (234)   | 10            | 12           | -           | (212)    |
| Selling, general and administrative                      | (314)   | 1             | 15           | -           | (299)    |
| Amortization of intangible assets                        | (4)     | 4             | -            | -           |          |
| Impairment of intangible assets                          | (7)     | 7             | -            | -           |          |
| Restructuring charges                                    | (11)    | -             | -            | 11          |          |
| Gains on sale of disposal group                          | 302     | -             | -            | (302)       |          |
| Total operating expenses                                 | (275)   | 22            | 27           | (291)       | (517)    |
| Other income   | 0       | -             | -            | -           | C        |
| Operating results  | (144)   | 22            | 27           | (291)       | (386)    |
| Total financial income (expense)                         | (34)    | -             | -            | 5           | (29)     |
| Income before income tax benefit (expense)               | (178)   | 22            | 27           | (286)       | (415)    |
| Income tax benefit (expense)                             | (3)     | (1)           | (1)          | -           | (5)      |
| Net income (loss)  | (181)   | 20            | 26           | (286)       | (420)    |
| Basic net income (loss) per share (CHF)                  | (1.02)  | 0.11          | 0.15         | (1.60)      | (2.36)   |
| Weighted-average number of basic shares (in millions)    | 178.2   | -             | -            | -           | 178.2    |
| Diluted net income (loss) per share (CHF)                | (1.02)  | 0.11          | 0.15         | (1.60)      | (2.36)   |
| Weighted-average number of dilutive shares (in millions) | 178.2   | -             | -            | -           | 178.2    |

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#### > Financial Review

|  |         | Depreciation, |              |             |          |
|--|---------|---------------|--------------|-------------|----------|
|  |         | amortization, | Share-based  |             | Non-GAAI |
| (in CHF millions, unless otherwise indicated)            | results | impairment    | compensation | Other items | result   |
| Net revenue  |         |               |              |             |          |
| Product sales  | 10      | -             | -            | -           | 10       |
| Contract revenue – milestones                            | 69      | -             | -            | -           | 69       |
| Contract revenue – others                                | 1       | -             | -            | -           |          |
| Total net revenue  | 80      | -             | -            | -           | 80       |
| Operating expenses                                       |         |               |              |             |          |
| Cost of sales  | (1)     | -             | -            | -           | (1       |
| Research and development                                 | (63)    | 4             | (0)          | -           | (59)     |
| Selling, general and administrative                      | (66)    | 0             | 2            | -           | (64)     |
| Amortization of intangible assets                        | (3)     | 3             | -            | -           |          |
| Impairment of intangible assets                          | (7)     | 7             | -            | -           |          |
| Restructuring charges                                    | (11)    | -             | -            | 11          |          |
| Gains on sale of disposal group                          | 302     | -             | -            | (302)       |          |
| Total operating expenses                                 | 150     | 14            | 2            | (291)       | (124)    |
| Other income   | 0       | -             | -            | -           | C        |
| Operating results  | 231     | 14            | 2            | (291)       | (44)     |
| Total financial income (expense)                         | (5)     | -             | -            | 0           | (5)      |
| Income before income tax benefit (expense)               | 225     | 14            | 2            | (290)       | (49)     |
| Income tax benefit (expense)                             | (1)     | (1)           | 0            | -           | (2)      |
| Net income (loss)  | 224     | 13            | 3            | (290)       | (51)     |
| Basic net income (loss) per share (CHF)                  | 1.26    | 0.07          | 0.01         | (1.63)      | (0.29)   |
| Weighted-average number of basic shares (in millions)    | 178.4   | -             | -            | -           | 178.4    |
| Diluted net income (loss) per share (CHF)                | 0.96    | 0.05          | 0.01         | (1.25)      | (0.29)   |
| Weighted-average number of dilutive shares (in millions) | 232.5   | -             | -            | -           | 178.4    |

## Reconciliation of US GAAP to non-GAAP results for the third quarter 2023

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The non-GAAP metrics are reported in addition to, not as a substitute for, US GAAP financial performance, as management believes that they provide useful supplementary information to investors and more accurately reflect the underlying business performance.

## -----

> Financial Review

# Unaudited Interim Consolidated Financial Statements



**Financial Review** 



## Interim Consolidated Income Statement

|  | Nine months ended    | September 30       |
|--|----------------------|--------------------|
| (in CHF thousands, except per share amounts)                               | 2023                 | 202                |
|  | (unaudited)          | (unaudited         |
| Net revenue  |                      |                    |
| Product sales  | 53,922               | 27,379             |
| Contract revenue   | 76,950               | 15,91 <sup>-</sup> |
| Total net revenue  | 130,872              | 43,289             |
| Operating (expenses) <sup>1</sup>  |                      |                    |
| Cost of sales  | (6,662)              | (3,537             |
| Research and development   | (234,493)            | (278,105           |
| Selling, general and administrative  | (314,329)            | (370,819           |
| Amortization of intangible assets  | (3,831)              | (1,037             |
| Impairment of intangible assets  | (6,643)              |                    |
| Restructuring charges  | (11,120)             |                    |
| Gains on sale of disposal group  | 301,938              |                    |
| Total operating (expenses)   | (275,140)            | (653,498           |
| Other income   | 477                  |                    |
| Operating income (loss)  | (143,791)            | (610,209           |
|  | (4.4.027)            | (44 467            |
| Interest income (expense), net   | (14,927)             | (11,467            |
| Accretion of convertible debt  | (945)                | (791               |
| Other financial income (expense), net Total financial income (expense)     | (18,336)<br>(34,208) | (7,331<br>(19,589) |
|  | (34,208)             | (17,505)           |
| Income (loss) before income tax benefit (expense)                          | (177,999)            | (629,798           |
| Income tax benefit (expense)   | (3,246)              | (5,285             |
| Net income (loss)  | (181,245)            | (635,083)          |
|  |                      | (000,000           |
| Basic net income (loss) per share attributable to Idorsia's shareholders   | (1.02)               | (3.58              |
| Weighted-average number of common shares (in thousands)                    | 178,208              | 177,396            |
| Diluted net income (loss) per share attributable to Idorsia's shareholders | (1.02)               | (3.58              |
| Weighted-average number of common shares (in thousands)                    | 178,208              | 177,396            |
|  | 178,208              | 111,390            |
| Includes share-based compensation as follows:                              |                      |                    |
| Research and development   | 12,143               | 8,70               |
| Selling, general and administrative  | 14,817               | 10,10              |
|  |                      |                    |

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Financial Review

## Interim Consolidated Statement of Comprehensive Income

|   | Nine months ended | September 30, |
|---|-------------------|---------------|
| (in CHF thousands)  | 2023              | 2022          |
|   | (unaudited)       | (unaudited)   |
| Net income (loss)   | (181,245)         | (635,083)     |
| Other comprehensive income (loss), net of tax:                  |                   |               |
| Foreign currency translation adjustments                        | (1,512)           | 4,444         |
| Change of unrecognized components of net periodic benefit costs | (12,437)          | (932)         |
| Other comprehensive income (loss), net of tax                   | (13,949)          | 3,512         |
| Comprehensive income (loss)                                     | (195,194)         | (631,571)     |

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**Financial Review** 

## Interim Consolidated Balance Sheet (1/2)

|   | Sep 30,     | Dec 31,   |
|---|-------------|-----------|
| (in CHF thousands, except number of shares) | 2023        | 2022      |
|   | (unaudited) | (audited) |
| ASSETS                                      |             |           |
| Current assets                              |             |           |
| Cash and cash equivalents                   | 205,279     | 145,998   |
| Short-term deposits                         | 50,000      | 320,000   |
| Trade and other receivables, net            | 24,400      | 45,025    |
| Receivables from related parties            | 2,020       | 4,323     |
| Inventories                                 | 60,331      | 35,840    |
| Marketable securities                       | 10,851      | 10,326    |
| Other current assets                        | 23,348      | 34,925    |
| Total current assets                        | 376,229     | 596,438   |
| Noncurrent assets                           |             |           |
| Property, plant and equipment, net          | 137,294     | 147,097   |
| Right-of-use assets                         | 74,999      | 98,371    |
| Intangible assets, net                      | 6,128       | 14,756    |
| Pension asset                               | 50,787      | 30,985    |
| Other noncurrent assets                     | 7,683       | 16,533    |
| Total noncurrent assets                     | 276,891     | 307,742   |
| TOTAL ASSETS                                | 653,120     | 904,180   |

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**Financial Review** 

## Interim Consolidated Balance Sheet (2/2)

|   | Sep 30,     | Dec 31,     |
|---|-------------|-------------|
| (in CHF thousands, except number of shares)   | 2023        | 2022        |
|   | (unaudited) | (audited)   |
| LIABILITIES   |             |             |
| Current liabilities   |             |             |
| Trade and other payables  | 18,372      | 25,435      |
| Deferred revenue  | 2           | 5,205       |
| Lease liability   | 6,231       | 8,921       |
| Sales related liabilities   | 16,811      | 6,010       |
| Accrued expenses  | 58,991      | 124,794     |
| Provisions  | 10,899      | -           |
| Convertible bonds   | 199,777     | -           |
| Total current liabilities   | 311,084     | 170,364     |
| Noncurrent liabilities  |             |             |
| Convertible loan  | 334,575     | 334,575     |
| Convertible bonds   | 596,235     | 795,219     |
| Other financial liabilities   | 162,154     | 162,001     |
| Lease liability   | 68,496      | 88,639      |
| Deferred tax liability  | 5,820       | 6,468       |
| Other noncurrent liabilities  | 5.757       | 7,870       |
| Total noncurrent liabilities  | 1,173,036   | 1,394,773   |
| Total liabilities   | 1,484,120   | 1,565,137   |
|   |             |             |
| EQUITY<br>Idorsia's shareholders' equity  |             |             |
| Common shares (par value CHF 0.05 per share, issued and outstanding 188,229,708 and 177,558,532 as of September 30, 2023      |             |             |
| and December 31, 2022 respectively; total number of authorized shares, including issued, conditional and upper end of capital |             |             |
| range, 350,745,979 as of September 30, 2023 and 301,384,831 as of December 31, 2022 respectively)                             | 9,411       | 8,878       |
| Additional paid-in capital  | 2,151,960   | 2,126,859   |
| Accumulated profit (loss)   | (3,026,343) | (2,845,098) |
| Treasury shares   | (483)       | -           |
| Accumulated other comprehensive income (loss)   | 34,454      | 48,403      |
| Total Idorsia's shareholders' equity  | (831,001)   | (660,958)   |
| TOTAL LIABILITIES AND EQUITY  | 653,120     | 904,180     |

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Financial Review

## Interim Consolidated Statement of Cash Flows (1/2)

|   | Nine months ended September 3  |  |  |
|---|--|--|--|
| (in CHF thousands)  | 2023   | 202  |  |
|   | (unaudited)  | (unaudite  |  |
| Cash flow from operating activities   |  |  |  |
| Net income (loss)   | (181,245)  | (635,083   |  |
| Adjustments to reconcile net income (loss) to net cash provided from operating activities:  |  |  |  |
| Depreciation and amortization   | 15,079   | 14,15  |  |
| Intangible assets impairment charges  | 6,643  |  |  |
| Share-based compensation  | 26,960   | 18,80  |  |
| Accretion of convertible debt   | 945  | 79   |  |
| Fair value changes on securities  | 4,237  | 5,44   |  |
| Release of deferred revenue and accrued income  | (5,858)  | (11,840  |  |
| Gain on disposals of assets   | (301,938)  |  |  |
| Deferred taxes  | 1,528  | 2,13   |  |
| Changes in operating assets and liabilities:  |  |  |  |
| Trade and other receivables   | (7,668)  | (8,044   |  |
| Prepayments   | 11,856   | (10,830  |  |
| Inventories   | (33,207)   | (26,26   |  |
| Trade and other payables  | (1,672)  | (7,41)   |  |
| Accrued expenses  | (26,232)   | 15,54  |  |
| Provisions  | (43,975)   |  |  |
| Changes in other operating cash flow items  | 16,242   | 4,47   |  |
| Net cash flow provided by (used in) operating activities  | (518,304)  | (638,125   |  |
|   |  |  |  |
| Cash flow from investing activities   |  |  |  |
| Purchase of marketable securities   | -  | (111   |  |
|   |  |  |  |
| Purchase of short-term deposits   | (50,000)   | (410,000   |  |
| Purchase of short-term deposits<br>Proceeds from short-term deposits  | (50,000)<br>320,000  |  |  |
| Purchase of short-term deposits<br>Proceeds from short-term deposits<br>Purchase of property, plant and equipment   |  | 1,121,07   |  |
| Purchase of short-term deposits<br>Proceeds from short-term deposits<br>Purchase of property, plant and equipment<br>Purchase of intangible assets  | 320,000  | 1,121,07<br>(14,26   |  |
| Purchase of short-term deposits<br>Proceeds from short-term deposits<br>Purchase of property, plant and equipment   | 320,000<br>(5,941)   | 1,121,07<br>(14,267  |  |
| Purchase of short-term deposits<br>Proceeds from short-term deposits<br>Purchase of property, plant and equipment<br>Purchase of intangible assets  | 320,000<br>(5,941)<br>(2,552)  | (410,000<br>1,121,07<br>(14,267<br>(9,17<br><b>687,52</b>              |  |
| Purchase of short-term deposits<br>Proceeds from short-term deposits<br>Purchase of property, plant and equipment<br>Purchase of intangible assets<br>Proceeds from disposals of assets<br><b>Net cash flow provided by (used in) investing activities</b>  | 320,000<br>(5,941)<br>(2,552)<br>318,858   | 1,121,07<br>(14,26<br>(9,17  |  |
| Purchase of short-term deposits Proceeds from short-term deposits Purchase of property, plant and equipment Purchase of intangible assets Proceeds from disposals of assets Net cash flow provided by (used in) investing activities Cash flow from financing activities  | 320,000<br>(5,941)<br>(2,552)<br>318,858<br><b>580,365</b>                                     | 1,121,07<br>(14,26<br>(9,17  |  |
| Purchase of short-term deposits<br>Proceeds from short-term deposits<br>Purchase of property, plant and equipment<br>Purchase of intangible assets<br>Proceeds from disposals of assets<br><b>Net cash flow provided by (used in) investing activities</b>  | 320,000<br>(5,941)<br>(2,552)<br>318,858   | 1,121,07<br>(14,26 <sup>-</sup><br>(9,17 <sup>-</sup><br><b>687,52</b> |  |
| Purchase of short-term deposits Proceeds from short-term deposits Purchase of property, plant and equipment Purchase of intangible assets Proceeds from disposals of assets Net cash flow provided by (used in) investing activities Cash flow from financing activities Issuance of new shares, net Proceeds from exercise of share options  | 320,000<br>(5,941)<br>(2,552)<br>318,858<br><b>580,365</b><br>(197)                            | 1,121,07<br>(14,26<br>(9,17<br><b>687,52</b><br>36                     |  |
| Purchase of short-term deposits Proceeds from short-term deposits Purchase of property, plant and equipment Purchase of intangible assets Proceeds from disposals of assets Net cash flow provided by (used in) investing activities Cash flow from financing activities Issuance of new shares, net Proceeds from exercise of share options Proceeds from borrowings, net                          | 320,000<br>(5,941)<br>(2,552)<br>318,858<br><b>580,365</b><br>(197)<br>-<br>50,000             | 1,121,07<br>(14,26<br>(9,17<br><b>687,52</b><br>36                     |  |
| Purchase of short-term deposits Proceeds from short-term deposits Purchase of property, plant and equipment Purchase of intangible assets Proceeds from disposals of assets Net cash flow provided by (used in) investing activities Cash flow from financing activities Issuance of new shares, net Proceeds from exercise of share options Proceeds from borrowings, net Repayments of borrowings | 320,000<br>(5,941)<br>(2,552)<br>318,858<br><b>580,365</b><br>(197)<br>-<br>50,000<br>(50,000) | 1,121,07<br>(14,267<br>(9,17<br><b>687,52</b>                          |  |
| Purchase of short-term deposits Proceeds from short-term deposits Purchase of property, plant and equipment Purchase of intangible assets Proceeds from disposals of assets Net cash flow provided by (used in) investing activities Cash flow from financing activities Issuance of new shares, net Proceeds from exercise of share options Proceeds from borrowings, net                          | 320,000<br>(5,941)<br>(2,552)<br>318,858<br><b>580,365</b><br>(197)<br>-<br>50,000             | 1,121,07<br>(14,26<br>(9,17  |  |

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Financial Review

## Interim Consolidated Statement of Cash Flows (2/2)

|   | Nine months ended | Nine months ended September 30, |  |  |  |
|---|-------------------|---------------------------------|--|--|--|
| (in CHF thousands)  | 2023              | 2022                            |  |  |  |
|   | (unaudited)       | (unaudited)                     |  |  |  |
| Net effect of exchange rates on cash and cash equivalents | (2,583)           | 1,765                           |  |  |  |
| Net change in cash and cash equivalents                   | 59,280            | 213,471                         |  |  |  |
| Cash and cash equivalents at beginning of period          | 145,998           | 101,352                         |  |  |  |
| Cash and cash equivalents at end of period                | 205,279           | 314,823                         |  |  |  |

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**Financial Review** 

## Interim Consolidated Statement of Changes in Equity

|   |             |                          | Idorsia's shar | eholders      |          |               |          |
|---|-------------|--------------------------|----------------|---------------|----------|---------------|----------|
|   | Common sha  | Common shares Additional |                |               |          | Accum. other  |          |
|   |             |                          | paid-in        | Accum.        | Treasury | comprehensive | Tota     |
| (in CHF thousands, except number of shares) | Shares      | Amount                   | capital        | profit (loss) | shares   | income (loss) | equit    |
| At January 1, 2022                          | 176,966,995 | 8,848                    | 2,100,237      | (1,982,079)   | -        | (22,802)      | 104,204  |
| Comprehensive income (loss):                |             |                          |                |               |          |               |          |
| Net income (loss)                           |             |                          |                | (635,083)     |          |               | (635,083 |
| Other comprehensive income (loss)           |             |                          |                |               |          | 3,512         | 3,512    |
| Comprehensive income (loss)                 |             |                          |                |               |          |               | (631,571 |
| Exercise of share options                   | 20,320      | 1                        | 359            |               |          |               | 360      |
| Share-based compensation transactions       | 553,972     | 28                       | 19,046         |               |          |               | 19,074   |
| Issuance of new shares                      | · · ·       |                          | -              |               |          |               |          |
| Other <sup>1</sup>                          |             |                          |                | (35,123)      |          |               | (35,123  |
| At September 30, 2022 (unaudited)           | 177,541,287 | 8,877                    | 2,119,643      | (2,652,285)   | -        | (19,291)      | (543,056 |
| Comprehensive income (loss):                |             |                          |                |               |          |               |          |
| Net income (loss)                           |             |                          |                | (192,813)     |          |               | (192,813 |
| Other comprehensive income (loss)           |             |                          |                | ,             |          | 67,694        | 67,694   |
| Comprehensive income (loss)                 |             |                          |                |               |          | · · ·         | (125,119 |
| Exercise of share options                   | -           | -                        | -              |               |          |               |          |
| Share-based compensation transactions       | 17,245      | 1                        | 7,216          |               |          |               | 7,21     |
| At December 31, 2022 (audited)              | 177,558,532 | 8,878                    | 2,126,859      | (2,845,098)   | -        | 48,403        | (660,958 |
| Comprehensive income (loss):                |             |                          |                |               |          |               |          |
| Net income (loss)                           |             |                          |                | (181,245)     |          |               | (181,245 |
| Other comprehensive income (loss)           |             |                          |                | <u> </u>      |          | (13,949)      | (13,949  |
| Comprehensive income (loss)                 |             |                          |                |               |          |               | (195,194 |
| Share-based compensation transactions       | 671,176     | 34                       | 20,260         |               |          |               | 20,294   |
| Transactions in treasury shares             | 10,000,000  | 500                      | 4,841          |               | (483)    |               | 4,858    |
| At September 30, 2023 (unaudited)           | 188,229,708 | 9,411                    | 2,151,960      | (3,026,343)   | (483)    | 34,454        | (831,001 |

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<sup>1</sup> Impact on opening balance caused by the adoption of ASU 2020-06 as of January 1, 2022. Refer to Note 11. Borrowings of the Unaudited Interim Consolidated Financial Statements of the first half of 2023.

Financial Review

## Be prepared for more

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Curious to learn more? Reach out to us.

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